



PROGRAM UPDATE: 1-1-2020
In addition to the FLEX part numbers, TA (RDS) and Canadian Reman, both incentive options now include TB/TN Automated Reman part numbers

2020 Eaton Reman Transmission Incentives for the US, Canada and Mexico

Eaton is pleased to announce two Reman transmission incentive options for 2020:

A Rebate Incentive:

- Pays quarterly rebates to your business via Eaton Parts Certificates paid within 30-days after the close of each quarter.
- Parts Certificates can be used to reduce your payables to your OEM or channel partner – they are used just like cash
- The value of the parts certificates increases as you purchase more participating units throughout the year, starting with your 10th qualifying Reman unit purchase.
- Purchases for incentive #1 will count for each ship-to location or dealer group.

Incentive #1: Rebate Incentive	Incentive value per unit in this range
10-19 Reman units	\$250 per units on units 10 through 19
20-49 Reman units	\$350 per each unit on units 20 through 49
50+ Reman units	\$450 per each unit starting with unit number 50

A Buy 10 Get 1 Free Incentive:

- Provides one no-charge FLEX, TA (RDS), TB/TN Automated and Canadian Reman transmission for every 10 qualifying Reman transmissions that your location purchases over the course of the year.
- Capped at 20 no charge units / dealer location annually.
- Program participation and unit count will be based on individual OEM dealer code assignment and/or individual ship-to location.
- No-charge units for will be shipped within 30-days of receipt of OEM invoice.

Incentive #2: Buy 10 Get 1 Free Incentive	<p>Up to 200 units purchased (20-no-charge) Buy 10 Factory Reman units during the course of the year (per location / dealer code), get 1 no-charge Reman unit. No-charge unit may be a 13 or 18-Speed only if a minimum of 8 of the 10 units purchased are 13 or 18-Speed</p>
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Eaton Reman Transmission Incentive Program Details:

1. Participants:
 - a. OEM Dealers and Independent Distributors in the USA, Canada and Mexico may participate.
 - b. Registration form must be completed in order to activate the program (see attached).
2. Registration:
 - a. Registration for each ship-to location (including dealer code if applicable) is required.
 - b. After registering, all orders of FLEX, TA (RDS), TB/TN Automated and Canadian Reman units will count toward incentive #1 or incentive #2.
 - c. Orders prior to registration will not count toward incentives, unless authorized by Eaton.
 - d. Customers may participate in incentive #1 or incentive #2. Incentives #1 and #2 may not be combined, or with any other Eaton program or promotion, unless authorized in writing by Eaton.
3. Participating Products:
 - a. FLEX, TA (RDS), TB/TN Automated and Canadian Reman transmission units (see attached for list of FLEX and Automated units).
 - b. **RDS (Reman dealer stock) units will have an “RDS” in the suffix of the TA part number, while all standard Canadian Reman units will have a “C” in the suffix of the part number**
 - c. Only Eaton direct-ship units qualify (PDC shipments to dealer / independents do not qualify – except for Mexico)
4. Purchases:
 - a. Direct-Ship orders/purchases are tracked internally and do not require proof of purchase.
 - b. Independent Distributors who sign up for the program must provide proof of purchase from their channel partner. This must be in the form of a commercial invoice or bill of lading.
 - c. All purchases must be shipped complete in calendar year 2020 in order to qualify.
5. Any disputes of incentives or no-charge units will be decided at the discretion of Eaton.

For questions about this or any other Eaton program, please contact your local Eaton Aftermarket Representative.

Sincerely,

Roadranger Marketing

FLEX units for US and Mexico:

Standard Shift Bar Housing		Forward Shift Bar Housing	
Transmission Model Number	FLEX Part Number	Transmission Model Number	FLEX Part Number
FR 10-SPEED		FR 10-SPEED	
FR-9210B	FR15210B-P	FRF-9210B	FRF15210B-P
FR-11210B		FRF-11210B	
FR-12210B		FRF-12210B	
FR-13210B		FRF-13210B	
FR-14210B		FRF-14210B	
FR-15210B		FRF-15210B	
FRO-11210C	FRO16210C-P FRO16210C-C	FROF-11210C	FROF16210C-P FROF16210C-C
FRO-12210C		FROF-12210C	
FRO-13210C		FROF-13210C	
FRO-14210C		FROF-14210C	
FRO-15210C		FROF-15210C	
FRO-16210C	FRO18210C-P	FROF-16210C	FROF18210C-P
FRO-17210C		FROF-17210C	
FRO-18210C	FROF-18210C		
RT 13-SPEED		RT 13-SPEED	
RTLO-14713A	RTLO16713A-P	RTLOF-14713A	RTLOF16713A-P
RTLO-16713A		RTLOF-16713A	
RTLO-12913A	RTLO16913A-P	RTLOF-12913A	RTLOF16913A-P
RTLO-14913A		RTLOF-14913A	
RTLO-16913A		RTLOF-16913A	
RTLO-18913A	RTLO18913A-P	RTLOF-18913A	RTLOF18913A-P
RT 18-SPEED		RT 18-SPEED	
RTLO-14718B	RTLO18718B-P	RTLOF-14718B	RTLOF18718B-P
RTLO-16718B		RTLOF-16718B	
RTLO-18718B		RTLOF-18718B	
RTLO-14918B	RTLO18918B-P	RTLOF-14918B	RTLOF18918B-P
RTLO-16918B		RTLOF-16918B	
RTLO-18918B		RTLOF-18918B	
RTLO-20918B	RTLO20918B-P	RTLOF-20918B	RTLOF20918B-P
RT 10-SPEED		RT 10-SPEED	
RTO-14908LL	RTO16908LL-P	RTOF-14908LL	RTOF16908LL-P
RTO-16908LL		RTOF-16908LL	

FLEX units for Canada:

Standard Shift Bar Housing		Forward Shift Bar Housing	
Transmission Model Number	FLEX Part Number	Transmission Model Number	FLEX Part Number
FR 10-SPEED		FR 10-SPEED	
FRO-11210C	FRO16210C-PCAN FRO16210C-CCAN	FROF-11210C	FROF16210C-PCAN FROF16210C-CCAN
FRO-12210C		FROF-12210C	
FRO-13210C		FROF-13210C	
FRO-14210C		FROF-14210C	
FRO-15210C		FROF-15210C	
FRO-16210C		FROF-16210C	
RT 13-SPEED		RT 13-SPEED	
RTLO-12713A	RTLO16713A-PCAN	RTLOF-12713A	RTLOF16713A-PCAN
RTLO-14713A		RTLOF-14713A	
RTLO-16713A		RTLOF-16713A	
RTLO-12913A	RTLO16913A-PCAN	RTLOF-12913A	RTLOF16913A-PCAN
RTLO-14913A		RTLOF-14913A	
RTLO-16913A		RTLOF-16913A	
RTLO-18913A	RTLO18913A-PCAN	RTLOF-18913A	RTLOF18913A-PCAN
RT 18-SPEED		RT 18-SPEED	
RTLO-14718B	RTLO18718B-PCAN	RTLOF-14718B	RTLOF18718B-PCAN
RTLO-16718B		RTLOF-16718B	
RTLO-18718B		RTLOF-18718B	
RTLO-14918B	RTLO18918B-PCAN	RTLOF-14918B	RTLOF18918B-PCAN
RTLO-16918B		RTLOF-16918B	
RTLO-18918B		RTLOF-18918B	
RTLO-20918B	RTLO20918B-PCAN	RTLOF-20918B	RTLOF20918B-PCAN
RT 10-SPEED		RT 10-SPEED	
RTO-14908LL	RTO16908LL-PCAN	RTOF-14908LL	RTOF16908LL-PCAN
RTO-16908LL		RTOF-16908LL	

Automated Units:

Gen 2 Automated Models	With Internal Oil Pump
10-SPEED AUTOSHIFT	
RTO-16710C-AS2	TB-F55-12R
RTO-14910C-AS2 RTO-16910C-AS2	TB-F80-12R TB-F80-12RDS
10-SPEED ULTRASHIFT	
RTO-14910B-DM2 RTO-16910B-DM2	TN-F89-12R TN-F89-12RDS

Gen 3 Automated Models	With Internal Oil Pump
10-SPEED AUTOSHIFT	
RTO-16910C-AS3	TN-F97-12R
18-SPEED AUTOSHIFT	
RTLO-18918A-AS3	TN-G18-12R
10-SPEED ULTRASHIFT	
FM-14D310B-LST FM-15D310B-LST	TN-G25-12R
RTO-16910B-DM3	TN-G03-12R
RTOM-16910B-DM3	TN-D86-12R
13-SPEED ULTRASHIFT	
RTLO-16913L-DM3	TN-G14-12R

Ultra Shift Plus Automated Models	With Internal Oil Pump
10-SPEED	
FM-14E310B-LAS FM-15E310B-LAS	TN-J01-12R
FO-10E310C-VAS FO-14E310C-LAS FO-16E310C-LAS FO-16E310C-VAS	TN-J06-12R
FO-14E308LL-VCS FO-16E308LL-VCS	TN-G26-12R
FO-17E308LL-VCS	TN-G44-12R
FOM-14E310C-LAS FOM-15E310C-LAS FOM-16E310C-LAS FOM-16E310C-VAS	TN-J04-12R
11-SPEED	
FO-12E309ALL-VMS	TN-J58-12R
FO-14E309ALL-VMS FO-16E309ALL-VMS	TN-G27-12R
FO-17E309ALL-VMS	TN-G45-12R
13-SPEED	
FO-14E313A-MHP FO-16E313A-MHP	TN-G43-12R
FO-16E313A-VHP	TN-G47-12R
FO-18E313A-VHP FO-18E313A-MHP	TN-G30-12R
FO-20E313A-VHP FO-20E313A-MHP	TN-G31-12R
18-SPEED	
FO-14E318B-MXP FO-14E318B-VXP FO-16E318B-MXP FO-16E318B-VXP	TN-G40-12R
FO-18E318B-VXP FO-18E318B-MXP	TN-G32-12R
FO-20E318B-MXP FO-20E318B-VXP	TN-G29-12R
FO-22E318B-VXP FO-22E318B-MXP	TN-G41-12R



Registration Form for 2020 Eaton Reman Transmission Incentives

Incentive #1: Rebate Incentive

Incentive #2: Buy 10 Get 1 Free Incentive

Instructions to activate your participation for calendar year 2020:

Step 1: Enter dealer / independent information (Registration for each location required)

If your company has multiple locations participating, please provide a separate spreadsheet or document containing each location name, city and state.

OEM nameplate or distribution channel partner where transmissions will be purchased:

Freightliner Western Star Peterbilt Kenworth Navistar Volvo/Mack Channel Partner: _____

Dealer Code: _____ Master/Parent Dealer Code: _____

Dealer / Independent Name: _____

Street Address: _____

City: _____ State / Prov: _____ Postal Code: _____

Contact Name: _____ Title: _____

Phone: _____ E-mail: _____

Step 2: Indicate which incentive program you are signing up for:

- Incentive #1: Rebate Incentive
- Incentive #2: Buy 10 Get 1 Free Incentive

Step 3: Fax or email this completed form to:

Fax: (269) 746-6104

e-mail: aftermarketincentive@eaton.com