

## Kyle Price

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# **POWER OF PARTNERSHIP**

**2023 DTNA PARTS CONFERENCE**

## **Alliance Clutch Program**

**Jordan Stein – VP, Sales & Marketing**

**DTNAParts™**



**Not intended to replace OEM business**



**Offer the customer an OPTION**



**Provide customer OEM quality but not @ OEM price**



**Create new opportunities for the dealership**



**DRIVE business back to the dealership**



# Alliance Clutch Program



**100% NEW Clutches**

**Covers all makes of North American  
Produced for Class 6, 7 & 8 Trucks**

**Manufactured in the USA**



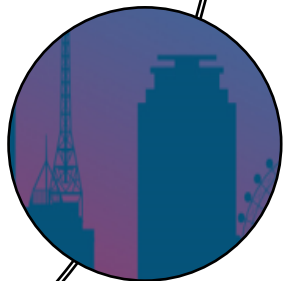




**Castings**



**Friction Material**



**Pressure & Disc Springs**

-  **Angle Spring®**
-  **Easy Effort®**
-  **Soft Pedal®**
-  **AutoSet Clutch®**
-  **Volvo I-Shift / Mack mDrive**
-  **DT12 (IATCO Branded)**
-  **MaxShift Clutch®**



## Easy Effort

- Direct Replacement to Easy Pedal
- Complete Coverage + Torque Performance Units
- Spring-A-Just



## AutoSet Clutch

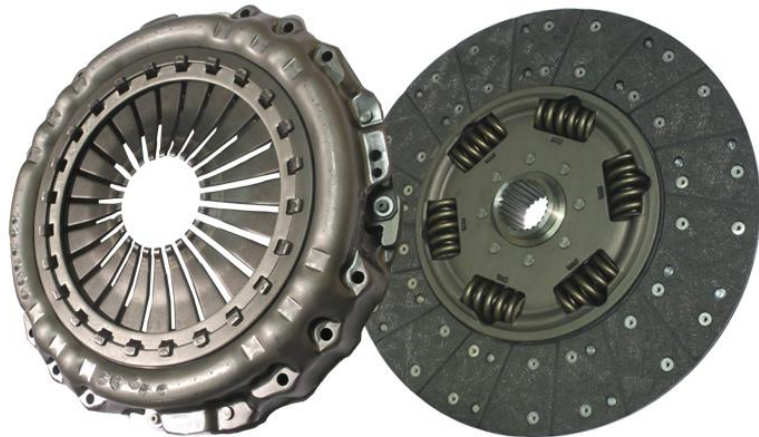
- Direct Replacement to Solo
- Self-Adjusting Clutch
- Dual Cam Spring + Over-Adjustment Protection Feature



## MaxShift Clutch

- Direct Replacement to UltraShift Plus
- Patented Self-Adjusting Technology
- Inertia Clutch Brake Included





- IATCO Branded
- Available in PDCs & Direct Ship
- Availability / Quality / Competitive Pricing

Part Number	OEM Reference	Application
IAT K4489CL	<ul style="list-style-type: none"><li>▪ A0282500001</li><li>▪ A0214027008</li><li>▪ K-4489CL</li></ul>	DT12, ZF Sachs
IAT A0214108001	<ul style="list-style-type: none"><li>▪ A02-14108-001</li><li>▪ A02-14108-002</li></ul>	DT12, LUK

- Clutch Installation Kits
- Flywheels
- Clutch Brakes
- Pilot Bearings
- Cross Shafts
- Clutch Forks
- Clutch Alignment Tools
- Inspection Plates
- Clutch / Transmission Jacks
- Release Bearings
- Drive Lugs / Nuts
- Proprietary Clutch Parts
- Clutch Actuators
- Solenoids

## 3 Year, Unlimited Mile Warranty



+



-  **OEM Quality – Made in USA**
-  **Increased Profit Margins (dealer) & Cost Savings (end user) - \$100 ICR**
-  **Brand Promotion – Repeat Clutch Business**
-  **Breadth of Coverage**
-  **Immediate Availability w/ Mix & Match & Trailer Load Shipping**
-  **Innovative Warranty Analysis**
-  **Sales & Customer Support**



# Questions?

# **POWER OF PARTNERSHIP**

**2023 DTNA PARTS CONFERENCE**

**Detroit REMAN & Alliance DT12**

**Natalia Vieira & Adam Pries**

**DTNAParts™**



Detroit REMAN is proud to offer the following Premier DT12 variants

- DT12 TCM-Classic
- DT12 TCNG-Classis
- DT12 TCNG-CO2-Classic
- DT12 TCNG-CO2-Standard
- DT12 TCNG-CO2-2017 w/ Downspeeding
- DT12 TM2020

All Popular DT12 configuration are available with Cooler & PTO opt.

- DA = Direct Drive Model A
- OA = Over Drive Model A
- DB = Direct Drive Model B
- OB = Over Drive Model B

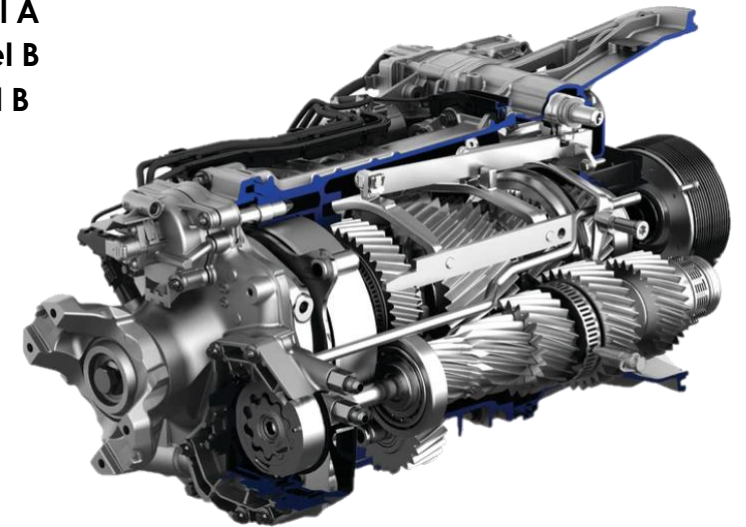


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- DT12 TCM-Classic
- DT12 TCNG-Classis

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- OA = Over Drive Model A
- DB = Direct Drive Model B
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## Customer Experience

- **Cost Effective Solution**
- **Environmentally Friendly**
- **DTNA Network Availability**
- **Peace of Mind Warranty**
- **Reduced TCO**
- **Customer Satisfaction**

## REMAN Advantage

- **Quality & Reliability**
- **Exchangeable Core Program**
- **Recovered to OE Tolerances**
- **Product Sustainability**
- **100% EOL Tested to OE Specs**
- **Remanufactured - not Rebuilt**



1

**What kind of Transmission is the DT12?**

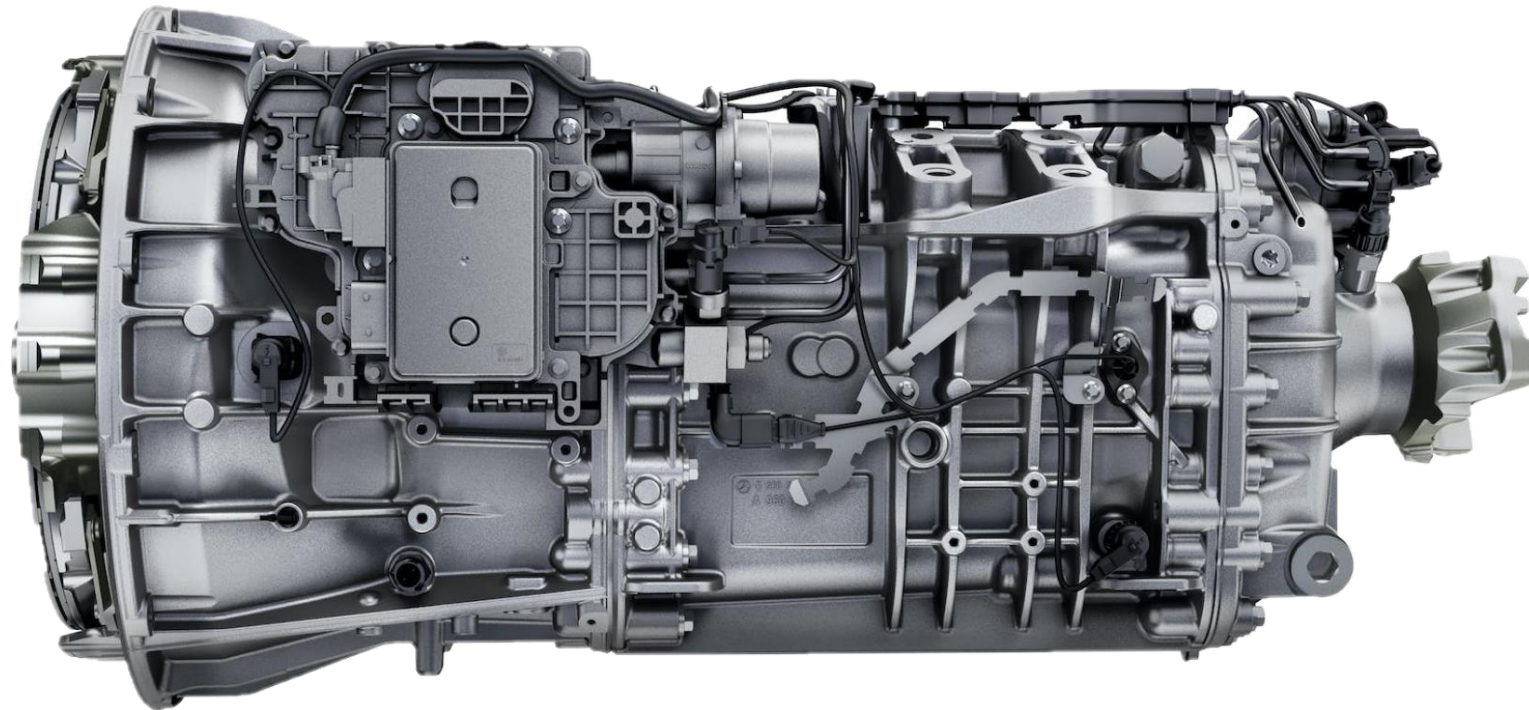
**The DT12 is an Automated Manual Transmission (AMT)**

2

**What year did Detroit begin production of the DT12?**

**Detroit Production begin with 2012, with 19 units produced.**

# 1 Year, Unlimited Mile Warranty



- **REMAN & Alliance DT12s are readily available within the DTNA PDC Network**
- **10 strategic PDC location across the US & Canada**
- **Increased distribution network ensures product availability with quick service**
- **Get the customer back on the road with quick turnaround and minimal downtime**



3

**How many reverse speeds are available with the DT12?**

**The DT12 offers 2 Reverse Speeds**

4

**How many forward speeds are available with the DT12?**

**The DT12 offers 12 Forward Speeds**

# DT12 Bundle Program

DTNA Parts is excited to announce the future creation of the DT12 Bundle Program

Bundle includes REMAN DT12 / REMAN Shift Positioner / REMAN & or Alliance CPCA / IATCO Clutch

Bundle and Save!

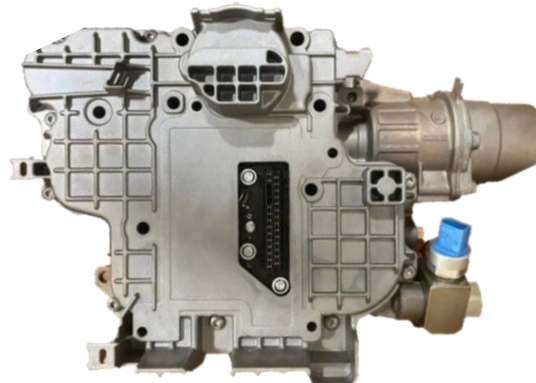
Further program details and availability to be announced

## DT12 Bundle

REMAN DT12



REMAN Positioner



REMAN/Alliance CPCA



IATCO Clutch



5

**Can the DT12 be fitted with a Bottom PTO?**

**Yes, Vocational Series DT12 is Bottom PTO compatible**

6

**How many DT12s has Detroit produced to date?**

**Detroit has produced 560,254 DT12s to date.**



Questions?